



Medical Cannabis:
High Quality Products from Colombia

Consultants

Roger Schmidt
Swiss CPA

For many years, Roger Schmidt worked as an auditor for a renowned international auditing company. Subsequently, he worked in two international groups as head of the group accounting department. He has many years of profound professional experience with a great deal of specialist knowledge. Roger Schmidt was managing director of a service provider in Medellín for 5 years.

In Switzerland, he continues to act as an expert on the exams for federal auditors. Due to his activities in the Basel region, he has close contacts and good relationships with pharmaceutical and chemical companies.



Serge Butz
MLaw, Expert in International Business Law,
Switzerland and Colombia

After completing his postgraduate degree in international business law in Bogota, Serge Butz worked for a large German transport company and a law firm specializing in business law. Serge Butz then worked for a German MedTech company based in Bogota and was responsible for all of Latin America.

Thanks to his diverse professional experience, he has a wide network in various areas, especially in the health sector. With his legal and economic experience, he offers his customers well-founded professional advice with individual support and solutions.

Representation in Europe

Michael von Gunten
Swiss certified business economist (Specialist in
Accounting/Controlling, Marketing)

In the first few years after his studies, Michael von Gunten worked as an auditor for a well-known international auditing company. He then worked as a controller / chief accountant in Swiss companies in the pharmaceutical, chemical, civil engineering, raw materials and waste disposal sectors. For almost four years now, he has been acting as a mandate manager in the auditing and fiduciary department at an SME financial service provider. Michael von Gunten also volunteers as a board member and chief financial officer at the Kiwanis Foundation Switzerland-Liechtenstein.

Due to his many years of experience in a wide variety of industries and functions, he has extensive experience and a broad network.



Medical Cannabis from Colombia



Colombia has been focused on the growing cannabis industry for years and actively promotes it. The legal framework is certainly the most important prerequisite for sustainable and long-term production.

In addition, Colombia has excellent soils, land reserves, enough water, good lighting conditions and enough specialist staff, who are available in sufficient numbers through traditional flower growing in the country. A minimum wage of around USD250 per month also makes it possible to keep personnel costs low by international standards.

Medical Cannabis from Colombia

Legal aspects



Colombia is at the forefront of regulating and promoting medicinal cannabis. Colombia has drawn up arguably the most comprehensive legislation for medical cannabis in recent years. Handling of seeds, cultivation, processing, commercialization and safe access by patients are regulated.

The major regulatory advance that has enabled the emergence of a medical cannabis industry in Colombia comes from Law 1787 of 2016. This law was governed by Decree 613 of 2017, which defines the requirements for the issuing of cannabis licenses in Colombia.

For legal use, the relevant licenses must be applied for from the

Ministry of Justice and Law. In addition, a license for the manufacture of derivatives must be applied for from the Ministry of Health. If the type of cultivation is psychoactive, a quota granted by the National Fund for Narcotic Drugs (FNE) must be applied for.

Overall, the main objective of the legal framework in Colombia was to take control and regulation over the entire production chain of cannabis and its derivatives.

Medical Cannabis from Colombia

In Colombia, 72 cannabis strains are registered with the ICA (Colombian Institute of Agriculture), of which 57 are psychoactive and 15 are non-psychoactive. Cannabis, which is processed into derivatives, is currently grown on around 45 hectares in the country.

In the years to come, the area under cultivation will increase massively - 449 hectares (turnover 1,038 million USD) are expected in 2025 and 1,558 hectares (turnover 3,038 million USD) in 2030. Between 10 and 15 jobs will be created per hectare of cultivation area. According to Euromonitor International, the global cannabis market is forecast to be USD 214 billion in 2025.

- Clear and advantageous legal basis
- Export-oriented production
- Growth market
- Excellent production conditions - The ideal time to forge alliances with local producers.



Medical Cannabis: High Quality Products from Colombia



Services



SCOPUS stands for individual solutions on behalf of our customers.

SCOPUS works closely with well-known local producers in order to find the best solutions for the needs of our European customers.

SCOPUS knows the product range, the strategic direction and is in contact with the management of local producers. We also mediate with any communication problems, etc.

SCOPUS also helps with the implementation of special requests or finds investment projects for you in this sector.

SCOPUS helps to build a long-term, successful and conflict-free relationship between producer and customer.

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Products



CBD oil / THC oil

Depending on requirements, oils are available in the following concentrations:
CBD 0%- 40%
THC 0% - 90%



Isolates

Our contractual partners will be happy to provide you with detailed information about the complete product range.



Cosmetics

Our contractual partners offer finished cosmetic products as well as intermediate products.

Our experience, our network and our knowhow

Your profits – Our joint success



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We are member of the German Colombian Chamber of Commerce:



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